Supplier Forum Schedule

SUNDAY, NOVEMBER 13, 2005

3:00-6:00 pm Registration

4:00-6:00 pm Welcome Reception

MONDAY, NOVEMBER 14, 2005

6:30-7:00 am Aerobics

7:00 am-4:00 pm Registration

7:00-8:00 am Continental Breakfast

8:00-9:15 am Opening Session- Speaker Mimi Donaldson

9:15-9:45 am Break

9:45-10:45am Supplier Workshops

100 - Strategies for Success

101 - Going for the Gold in eVA

104 - eVA Café

201 - Alternative Dispute Resolution

300 - Why Wait, Negotiate

302 - Commodity Codes

400 - Creating eVA Catalogs

10:45-11:05am Transition

11:05am 12:05pm Supplier Workshops

100 - Strategies for Success

105 - Unhidden Treasures on the eVA Home Page

106 - Suppliers Can Look into the Future

104 - eVA Café

201 - Alternative Dispute Resolution

203 - Reverse Auctioning in eVA

303 - All Stressed Up and No Place to Go

302 - Commodity Codes

400 - Creating eVA Catalogs con't

12:30-1:45pm Lunch

2:00-3:00pm **Supplier Workshops**

105 - Unhidden Treasures on the eVA Home Page

104 - eVA Café

204 - How to Respond to eVA Online Sealed Bids

304 - SWAM - An Update

401 - Are Bidding Opportunities Passing You By?

3:00-3:30pm Break

3:30-4:30pm **Supplier Workshops**

104 - eVA Café

207 - Managing eVA Business Opportunities and Orders

304 - SWAM An Update

401 - Are Bidding Opportunities Passing You By? con't

6:00-8:00pm Dinner- Speaker Seth Greenberg

Continued

TUESDAY, NOVEMBER 15, 2005

6:30-7:00am Aerobics 7:00-8:00am Continental Breakfast 8:00-9:00am General Session –Speaker William Shobe

9:00-9:30am Break

9:30-10:45am **Supplier Workshop**

307 - The Government Sector and Economic Performance in VA

104 - eVA Café

208 - Doing Business in VA - Panel

10:45-11:05am Break

11:05am 12:20pm - 208 - Doing Business in VA - Panel con't

Supplier Closing